

COLLECTORS

ASSOCIATION
Greetings:
Things have been moving along very nicely with several very important activities that concern the members of the Medical Collectors Association.

First of all let me point out to every one that once again it is the end of the calendar year and time to renew your membership in the organization. If you wish to remain a member, please fill out the attached membership form and return it to me at your earliest convenience. I have decided to continue to hold the line on the dues and this now marks the fifth year that we have been able to keep the dues at the same level.

The first item of business to discuss is the meeting which will take place at the Bakken Museum on June 9, 1995. Dr. Albert Kuhfeld has graciously consented to host this meeting and enclosed with this newsletter is a preliminary program and registration form. Dr. Gordon Dammann has already volunteered to provide a lecture on Dr .
Johnathan Letterman, Medical Director Army of the Potamic. Gordy is a real expert in this area and I am sure will provide us with a most stimulating and informative lecture. There are still places open for other people to speak. If you are interested in presenting at the meeting at the Bakken please write to me at your eariest convenience. Also, please note on the registration form that the checks should be sent to Mitchell Stromer for registration for the

meeting.
The meeting at the Bakken will also include a visit to the Museum of Questionable Medical Devices. I have included an article from the Pantograph about Bob McCoy and his collection.

Since the Society of Nuclear Medicine, of which I am a member, is holding its meeting the week following the MCA, we will arrange for suitable accomodations at a meeting hotel taking advantage of the group rate. This meeting draws several thousand people which will allow us to obtain very favorable rates. It will necessitate that when you make your reservation for the hotel, that you indicate that it is in connection with the Society of Nuclear Medicine Meeting, since they will not know what the Medical Collectors Association is.

Along the line of the meeting, we have undertaken a new activity this year. Dr. Irwin Rugendorff and his wife have graciously consented to host a meeting of the Medical Collectors Association in Frankfurt from September 9th through September 13th. Dr. Rugendorff has sent me a letter (enclosed) with a very stimulating preliminary program which was worked out by them. In order to allow adequate time for planning we have chosen to schedule the meeting in September, 1996. There will be no meeting of the Medical Collectors Association in the United States in 1996 so that we do not have to dupicate our effort. I will try to arrange some sort of a group flight discount to Frankfurt which will give people the benefit of a reduced fare and as much freedom as possible. Please set aside on your calendars the date of September 9th through the 13th for what promises to be a most stimulating activity. This will give members a chance to meet some of the European collectors and dealers who have not been able to make it abroad for our meetings in the United States.

The "Can You Identify?"

Founder: M. Donald Blaufox, M.D., Ph.D.
column is remarkable this year in that we received numerous responses. I have included all of the various responses with this newsletter. I believe that this is the first "Can You Identify?" column that has ever received more than one response if any. Rosalind Berman who submitted the question certainly found something that is of much greater interest than I would have realized.

In the way of a new "Can You Identify?" column I have included a picture of what Dr. Douglas Arbittier describes as a miniature Petit style tourniquet which is $11 / 2^{\prime \prime}$ high. It is made of silver and hallmarked for 1802. He is curious to know if anyone has ever seen this type of tourniquet and what it might have been used for. Dr. Arbittier also asked if anyone knows of any type of review article which covers the history of the tourniquet.

The patent for this issue is the Fitch prescription scale. I thought this would be of interest to the general membership. There are two versions of this device, one from 1885 and a later version from 1895. I have included both patents. If anyone has an interesting patent please send it to me.

I have also included a page from "Pharmacy in History" (the series by Bill Helfand). These vignettes continue to provide extremely interesting information which I think is of general appeal.

There are a number of announcements and inclusions which may be of interest to the membership. Ralph and Terry Kovell have announced the 27 th edition of their book. This does not contain a very great deal of medical related information but it should be of some general interest to the group.

The Inter Documentation Company of the Netherlands continue to produce medical reproductions that are of interest to everyone.

John Conter sent me a copy of an article about his collection which I have photocopied for inclusion in the newsletter.

Also, Dr. Anne Young has completed a book on antique medical chests. The prepublication price deadline was originally November 30th, this has been extended to December 10th but it is unlikely that any of you will have seen these flyers by that date. If you are interested, it might be worth writing to Anne or to the publisher asking for the pre-publication price and explaining that you simply did not receive the announcement in reasonable time. I have written to Anne and asked her to extend the date to January. I have not personally seen the book but Dr. Young is a great expert in this area and I am sure it is of great value.

Enclosed with the newsletter is a notice of books, journals and monographs from the Southern Illinois University School of Medicine and some related publications.

If you have any information for the newsletter please contact me at your earliest convenience. I hope to see as many of you as possible at the meeting in Minneapolis and would be delighted if a few other people could step forward and offer to lecture.

I wish you all a happy holiday.

> Sincerely,

M. Donald Blaufox, M.D., Ph.D.

## Feeling a little skeptical?

Good. That's just what McCoy had in mind. He has developed the Museum of Questionable Medical De. vices, a monument to medical quackery, "because it's good as a debunker. It edu. cates people to be more skeptical."
Many of the devices are antiques, but if you're feeling su-

## Visit a museum of medical hokum

## By PAT DENATO

MINNEAPOLIS, MINN. - You ought to have your head examined if you visit the Museum of Questionable Medical Devices at Riverplace mail. Go ahead - everybody eise does, and the "exam" costs only $\$ 2$.

First, you'll have to slip into something uncomfortable - a Psycograph. Don't be shy about this. Step right up; take a seat; let this truly remarkable helmet-like contraption sertle gently onto your head.
Thirty-two sensitive measuring devices - one for each of the 32 mental facuities, you understand - will touch your head lightly and in a matter of seconds produce a printout describing your mental powers, your spiritual qualities, your emotional nature.
This amazing device, friend. is "capable of making sereral million distinct calculations based on individual peculianties in the shape of the human head."
It's scientific; it's phrenology. Don't be afraid.
Ordinary phrenologists may read the bumps on your head with the tips of their fingers, but the Psycograph, friend, "is more accurate than any human phrenologist could possibly be."
Just look at this readout. You test "very superior" in the areas of individuality, dignity, wit, sublimity and suavity. Looks as if you're running a quart low on sexamity, but you're right up there on alimentiveness and faith.
You kind of knew you'd test well on wit and suavity, didn't you? How could a mere machine have managed to describe your outstanding qualities to a $T$ ?

If you buy all this, Bob McCoy has some other swell gizmos he'd like to show you. Consider the Toftness radiation detector; it sucks the noxious energy right out of your body.

The Pantagraph
Bloomington-Normal, Illinois Wednesday, Ma: 15, 1991.

## 66We work on the Barnum effect here. $9 \boldsymbol{9}$

-Bob McCoy<br>Museum of Questionable Medical Devices

perior to the gullibility of past generations, please note the Toftness radiation detector mentioned above dates way back - to 1988.
It consists of a couple of pieces of plastic pipe on a handle, fitted with a half dozen lenses. The pitch was that lenses of the Toftness device would scan the body, focusing noxious energy on the detector plate, then would suck it right out. The developer "got $\$ 2,400$ apiece for them," says McCoy.
Another recent acquisition is an "aerobic eye exercise kit" seized in Wisconsin just last year by the U.S. Food and Drug Administration, McCoy says.
It's distant kin to a "vision enhancer' marketed about 1930 that promoted the notion you could throw your glasses away if you did certain eye exercises.
McCoy has one of those, too, and he says there was more to that system than cheats the eye.

Directions indicated that for the device to work properly, "You had to sunbathe in the nude at either 11 a.m. or 2 p.m., had to sleep outdoors in the moonlight and had to walk like a bear several times a week to relieve pressure on the intestines.'

Such outlandish directions are common with worthless devices, he says. "It was all part of the ritual. You needed a ritual to make things happen."

Surrounded by phony medical diplomas, trumped up product endorsements, virility belts, neon hair growers and devices that promise to reverse the aging process. McCoy, 64, is decidedly skeptical. He is, in fact, active in the Minnesota Skeptics organization and a member of the Minnesota Council Against Health Fraud.

His harvest of medical hokum, about 150 devices, is displayed at Riverplace, a shopping and entertainment complex along the Mississippi River in downtown Minneapolis. He's on the lower level, not far from Hologram Land and Overland Outfitters.
The museum is open free from 5 to 9 p.m. Monday through Thursday, $10 \mathrm{a} . \mathrm{m}$. to $10 \mathrm{p} . \mathrm{m}$. Friday and Saturday, noon to $5 \mathrm{p} . \mathrm{m}$. Sunday.
The aforementioned $\$ 2$ head exam is the unly thing

this respect. says McCoy. It spits out 30 statements about each person from a possible 160 , and although different people get different readouts, "The machines read the same person pretty much the same way each time."

About 25 years ago, McCoy met the son of the man who developed the Psycograph in the 1930s. They got together and put a few of the machines back in working order. After a while, people began to ask McCoy for demonstratuons. He became a sidewalk attraction at Riverplace after shops opened in 1984.

This led to TV appearances with David Letterman and others, which led to donations of quack devices from the FDA, the American Medical Association and others, which led, finally, to the museum McCoy operates.

The most amazing thing about some devices is the notion that anyone ever trusted in them. Consider, for instance, the Omnipotent Oscilloclast, a machine developed in the 1920 s by one Albert Abrams to "diagnose" illness by
measuring the "vibration rate" of blood, urine or saliva samples.

The samples didn't have to be fresh; you could send them in. All too often, the rerurn mail brought both bad news and good news.

The bad news was you had syphilis. The good news was Abrams had a cure, and it could be yours for $\$ 300$, a small price considering the alternative. Should you get a second opinion from your hometown doctor? Fat chance. says McCoy.
"If you were living in some small lowa town and got a letter from Dr. Abrams that said you had syphiiis, you'd send for his cure rather than go to a local healer," he says.

The appeal of medical quackery "cuts across all levels of education," says McCoy. He tells of a test involving phrenology:

Several years ago, psychologists administered personality tests to a group of students and gave each student a reading of his or her results. The students received a phrenology reading that was exactly the same for all of them. More than half the students thought the phrenology readout was a more accurate personality reflection.

So go ahead - have your head examined at the Museum of Questionable Medical Devices, but be skeptical.
"We work on the Barnum effect here," says McCoy.


New technology? No, it's old-fashioned phrenology. Bob McCoy demonstrates a bit of scientific quackery'.

Dear Don -
Fonnowine your instructions:- here arre my xemox copies of My two euestionagles.

## Can Ion Ideatify This

Hetarial:
Maker:

## Presumed Dee:

## Dace:

 swowan you at 7 coc Hefrive w N.Y. - martero E.A.MERKOL. I COULDNT GET A COPY DF TAE EIPK TMAT opeds - so Twis is My sectrenI theak this 1. a: tonsil guillotine From: Cirea 1900

Please ferurn to M. Doneld Blanfox, M.D., Pb.D.
From: Shorman A.Kat, M.D.

Dear Don -
Following your instructions:- here are e my XEROX COPIES OF MY TWO QUESTIONABLES.

Can You Identify This
Material:
Maker:

Presumed Use:
Date:

As YOU CLN SEE THIS ITEK IS MARKED STERLING AND HAS A DOCTOR'S NAME INITIALS-IT'S NOT FLEXIBLE - ITSSLICH CURVED \& FIRM - 1 DOU'T UNDERSTAND THE NOTCH AT ONE END. IT WAS SOLD ME AS A TONGUE DEPRESSOR.
"Black, starr "Frost" steranine

WHAT'S your opialion?

This is THE instaume
I shower you AT THE NEETINC in N.Y. - HARKED E.A.MERKEL. I COULDN'T

GET A COPY OF THE SIDE THAT OPENS - 30 This is MY


SKETCH


I think this is a: olencids. I have personate i h used this to remove
enlarges adenoids as part of performing $\rightarrow$ a $T A$, It is
 The grippows a thin sliding metal blade that is closed once plastic aver the tonsillar fixture.

## CAN YOU IDENTIFY THIS ?

Material: Silver
Maker: Unknown
Presumed Use: Tourniquet?
Date: 1802


From:
Please Return to M. Donald Blaufox, M.D.,Ph.D.

## CAN YOU IDENTIFY THIS?

## (Additional Responses)

From: Robert J. Ruben, M.D.
The lower instrument that is carved is not a tonsillotone, it is an adenotome. This is an instrument which is still used by some for removal of adenoids. The tongue depressor appears to be a tongue depressor. I have no explanation for the notch at one end, except occasionally someone may want to use it to hold the suture or to look at Warden's duct. That may be somewhat far-fetched. I am very comfortable with the second instrument with the moving part as an adenotome.

From: William O. Campbell, M.D.
The unidentified items are: 1. adenotome - the distal end was placed blindly behind the soft palate and the guillotine blade closed. The small compartment retained the adenoid tissue. This item probably appears in all 1930-1940 general surgical catalogues.
2. tongue depressor - I have a similar item in a kit and evidently the slot was slipped over the frenulum of the tongue when the frenulum was clipped for "Tongue-tie", which used to be a common operation. The blade protected the structures in the floor of the mouth.

From: J.W. Rosenthal, M.D.
I suggest that the upper one is a shoe horn and button hook, but I am not positive. The lower instrument however, I used many times during a T\&A procedure and is an adenotome circa 1945.


# Historical Images of the Drug Market-XV 

by William H. Helfand

THE association of smoking with heart disease is nothing new. In several advertisements that appeared in Harper's Monthly and other late nineteenth century magazines, the Sterling Remedy Company called attention to the evils of the tobacco habit with their slogan, "Don't tobacco spit and smoke your life away." Promotion in this advertisement was directed only to men, for the prospect of women smoking was not seriously entertained in 1895 when the illustration appeared. No-to-Bac would address
women only indirectly, to suggest that they convince their men to use it. In a booklet published in 1895 they proposed that America's Women should put their pamphlet ". . . under the tobacco user's plate at dinner-time, and if he reads it and wants a cure he will find it in No-ToBac." The brave warrior did some good, but, unfortunately, the problem is still with us almost a hundred years later. (Size of advertisement, $8-4 x^{\prime \prime} \times 5-1 / \prime^{\prime \prime}$.)

# United States Patent Office。 

## JalNiN jI. FITCLI, OF MIIHLETOWN SPRINGS, VERMONT, ASSIGNOR OF ONEHALN TO BIRON S. FITCH, OF RICHMOND, VIRGINIA.

## PRESCRIPTION-SCALES.

EPECIFICATION forming part of Letters Patent No. 327,152, dated Beptember 29, 1885.
A pilientiod fled January 19, 18ヶJ. (Nn momel.)

To all whom it may concern:
Be it known that I, Calivin II. Fitcir, a citizell of the United States, residing at Middletown Springs, in the county of Rutland and

## 5

 5 State of Vermont, late inventerl vertain new and useful lmprovements in l'rescriptionScales, of which the following is a full, clear, and exact description.: The olject of this invention is to provide 10 portable balanees or scales that may be carriel in in persou's poeket for the use of physicians and others, and for fanilies for weighing small quantitices of medicine or small divis. ious of other niticles or substances. In order
15 to sevure necurncy, that gnality so indispeusable, particularly in melicine, I deem it essen. tina that tho balaneers shall the of an tew parts as possible, and that a permanent pivot be provided for such bahances. In order to get
20 the scales within a compass compatible with easy portability some portions must be capnble of disjointing, and I flul that the mem-
fleer that diay lie no detached with a minimun loss, and, in fact, no det riment to accuracy, is
25 the graduated arm and weight; hence in constructing my seates I employ a casing or box in which the pan and socket-piece are fixed to fa fulcral pin or sinft pernanently hung in ifaid casing, and adapted to be trirned out from
30 such box for use, and to be reversed into the box when not in nae, said pan having facilities for readily recejving a detachable graduated arm and movnble weight thereon con-
istituting the beann, and sliaped to preserve the
35 balance, and also permit the rendy discharge of its contents, the box forming a base or ped. sestal for the scales, and being provided with a suitable cover.
$\ddagger$ In the accompanying drawinge, illuatrating $40: \mathrm{my}$ invention, in the several figures of which like parts are similarly designated, Figure 1 is a perspective view of the scales in place in the box, the cover being shown to the left. iFig. 2 is a perspective view of the seales ready
45 for use. Fig. 3 is a vertical longitudinal seotion of the same; lig. 4, a top plan viow with a modification in the bearings for the fulcral pin, and Figs. 5 and 6 plan views of other modifications of the bearings, the neale of the
50 drawings being somowhat enlarged over the actaal size.

The box or casing $a$ is made preferably of metal, and rectangular or oblong in shape, struck up in dies or otherwise formed, and its cover $b$ is similarly formed and readily detachalle; or said box and its cover may lo constructed of wool, paper, or other suitable material. $c$ is the fulcra! pin or shaft, pref. erably made of steel wire drawn with a knifeedge, as shown, and having its bearings in holes $d$ in opposite vertical sides of the trox, near one end of such bex. This pin may the made from a solid piece of steel or other suitable metal with knife-edge shonldered journals at each end, (nee Fig. it,) obtained by reducing the size of the pin or slanh att its ends; but, preferably, as more cconomical and to secure a more perfect learing, the pin is passad through a tube, $c$, and satid tule is expual in length to the distance het ween the sides of the box within the box. while the pinc is as much longerns is the outside willth of the box greaterthan its inside, or a little more than that, so as to insmre permanence of the pin in its bear. ings, and prevention of so much longitulimal movement as would permit the accidental disengagement of the pin and its bearings.

To the tuber (or to the pill c.if the sliaft is used without the tule, is secured a strip of metal, $f$, the longitudinal edges $g$ of which are turned down, and then toward each other parallel with the piece $f$, to form a socket or sockets, $h$; and to the fice end of said socketpiece $f$ is aftixed the scale-pan $i$, which may be round, flat, or any slappe used for scales; 8 but I prefer to make it $V$ sliape in cross-section, so as to preserve the "bahinuce" of the scales, and olviate the wecessity for adjustment, and, furthermore, to facilitate the emp. tying of the pan of its contents.

The pan nud its socket-piece may be made of one piece of sharet metal stanped to shape. or cut and shaped int dies, or it may be formed of two pieces suitably nuited, as by solder.

Instead of having tho bearings for the fileral pin in the sides of the hox, they may be separate pieces, something like sheet-metal-piail bail ears secured to the sides within the box, as indicatel in Fig. 4, or the sides of the bof may be indented, as in Figs. 5 and 6 , silher 100 angularly or in an are of a circle to lorm such bearings.

The scale leam and pan miay le mate of one solid piece, or the reale heatin ann man may the made of separate pieces, and thesemoldered or fistened together in any other suitable 5 manner, and the pan anll seale-hemm moy be so adjusted as to work all within the box; but. preferably, the seale hom or gradunted arm $j$ lins a tenon, $k$, to lit the socket $h$ of the socketpiece of the pan, and it is limited in its inner 10 movement in stidsocket, and truly registered therein by hateral lugs $l$. 'This seale-benm is alront the length of the box inside. It is provided with at sutathe cemmerpoise or weight, $m$, sliding thereon by the provision of
15 a loon on its umber side mibracing the said beam, as indicated in Figs. 1, 9, and 3.

The vertical end wallsof the bex are cut ont at $n$ and " to permit the movement of the scales when put together fio use.

When the pan is reversed, or laned into the box, as in Fig. 1, the bilifecelpe is reversel with it, and consegnently it is satved the wear "1,on it, which is more injurions in disnse ordinarily that when in usie.
When the parts arre comectol, as in Fig. 2 , the box forman hase or pellestal for thescales, min Ithey are in this pusition rearly for use.
The openings $a$ and ow while primitting tire play of the srales, prectule all mulae lateral
3c motion, and they are nsially wo dreper than the llange or rim of the eover, so that the cover when in place will comphtely inelose all openings in the bes.

When the bearimgs for the findral pinare in whes of the box themselves. the corer will be made with recesses $p$ to cover them; lint. these additions to the eover are not neressary when such bemings are used, as shown in Figs. + , 5, antil (t.

The pan maty he momaled he caldehing up the low and sembes together and tipping them sidewise; mud inasmuch as the pan from its $V$ shupe will compel the load to seeck its bettom angile, and thas preserve the hatance withont
45 deviation amd the use of artaneoms manas to this end, so the load may be readily disediarged in a collpact mass.

1 desire to lay succial st ress on making the puna aixture, for thons it obviates any probra-
50 bility of losing maid panand gratly latilitat es the manipulation or the devidermiloweromes the necessily for any aljustment of the pan to balance it.

I propose putting theseseales on the market I plan,or in phish bran, or hatike, and to supply ench with a spatulatand a medi-cine-droplur.

I do no confue this invention simply to a scale for weighthg small ghambities, hat semas
60 may be mude ont this principle of any cat pacity, and may be made pertalite or station. ary.

## What 1 clatm la-

1. A malde compming a box having fixad 65 sidew provided with lemrings, aveale $\cdot$ bun providal willh a tube, c. and a bearing.pinsecured thereln, whereby the pan is permanent.

1y hang in the said lwatines, a seato - Inam comected with such pan, and a movable cover for the box to inclose the pan, Inaringes, and lealln withill the lmos, sulntitulially as deneribed.
2. A preseriptionseale comprising a cor-
 permanemily lomig in the said lixed sides. ann
 lxeing turnend into and out of the lax, and :a scale-beam adaptedto he commeted with and discomected from such pan, substamtially as deveriberl.
3. A box, a seale pan provided with asock-at-piece, and a kinifeedere luleral pins seemed in bearings in the sides of satill bos, and rotatable in said bearings to adaplit tobe turned into and ont Irom saill box. anill a detachable scale-heam provided with a trom to ragage the soeket-piere of the pan, combined simb. stantially as deneribed.
4. A bos provided with hamines.a fulamed pin rotatable in said hearines. and a wale-
 turnel into or out from the bex, wombinel
 dencribuel.
 pin having a kilite erome and romatable in satal bearimes, and a seale pan ripidly athixed io said pin and adapted to lo turnen out of ar into satid lex to brine the kniferedge of the. pia into operative and ingoprative ? masitions.
 stamtially as meseriberl.
6. A hex provided with side harines. a fulcrat pin hations a knite-..ige and monatable in said hearings, a seale pan :anl at tuhe at - 105 tached to the sorek - piece extemding trom said pan throngh which the fuldral pine covenils to
 seribent.
 seection combinell with a finkal pin hat ing
 wherely the: aticla is compedion to a given arnter, atel a trine halamer thas premered, substantially as de. 115 scribed.

 with the pan, its surliet pionere fule pal pin. and
 thereom, substantally as dexeriburel.
 pan, of the temoned seathe healu hatime -
 pan to insure the worert penition of the we:th $1:=$
 seriberl.

In textimone wherom I hatre hareman - .


$$
\text { (., II.VI. } 11 . \text { FIITII. }
$$

Witursses:
bivens. Fimely.
II. SWINETOMI.
C. H. FITCH.

PRESORIPTIOX 8OALE.
No. 327,152.


# United States Patent Office. 

CAIVIN II. FITCII, OEUTICA, NEW YORK.
PRESCRIPTION WEIGHING-SCALE.

SPECTFICATION forming part of Lotters Patent $\mathbb{\text { No. B33,166, datod January 29, } 1 8 9 5 .}$
Application filod Angat 18, 1892. Henowed Jaly 2, 1894. Bartal Fo. 616,312. (Tio modal)

To all whom tt may concern:
Be it known that I, Calvin li. Fitch, of Utica, in the county of Oneida and State of New York, have invented certain new and useful Improveuients in Prescription Weigh-ing-Scales; and I do liereby declare that the following is a full, clear, and exact description of the invention, which will enable others skilled in the art to which it appertains to 10 make and use the saine, reference being had to the accompanying drawings, and to the letters and figures of reference marked therenn, which form part of this speclfication.

Dy present invention relates to an improve-
ment in prescription scales, more particularly adapted for apothecaries' and physicians' use.
In the drawings which accompany and form
a part of this specification, and in which similar letters and figares of reference rofer to cor20 rosponding parts in tho several views, Figure 1 shows in side elevation my improved scale. Fig. 2 shows a top view of the same with a small connecting bar reinoved to better illus. trate the construction. Fig. 3 shows an end 25 view of the device as seon from the left of the Figs. 1 and 2. Fig. 4 shows the right band end of the device as seen in Figs. 1 and 2. Fig. 5 shows the fulcrum piece which is applied to the end of the beam, in section, also
30 showling a portion of the upper ond of the pau hanger. Fig. $G$ shows the weight or counterpoise. Fig. 7 shows in perspective a portion of the right haud end of the scales as shown in Fig. 1. Fig. 8 shows the fulcram end cured to the end of the beanl shown in Fig. 8. Fig. 10 shows a modified form of construction of the fulcrum piece in connection with a por40 tion of the beain.

Referring more particularly to the reforence numeralsand lettorsin a more specific description of the device, 1 indicates the base in which is secured supporting rod 2, which projects on either side of the baseand has secured at one end the liead 3 by nut 4 on the end of the sup. porting rod 2. On the opposite end of the rod 2 is provided a check arin 5 provided with an opening 6 in which the projecting end of opening $C_{\text {is }}$ provided a projecting arm or post 8 formed from the inetal punched out of the
hole and which is provided with a sharp point or edge 9 on which the end of the beam rests when in its lower position and which acts as the lower check or stop therefor. On the beam 7 is provided a movable poise 10 adapted to be moved along the beam 7. The beam is diviled or marked off with marks and figures in the usual manner of a scale beam. The pan end of the beam 7 is trpered, as shown at $a$ in Fig. 8; the taper making an incline downward from the point of the beam adjacent to the fulcram toward the pan end of the beam. Secured on this tapering ond $a$ of the boam by soldering or in any other suitable manner, is provided the fulcrum piece 11, which is formed as shuwn, with $L$ shaped projections on either side of the body of the piece which firm fulcrums $11^{c}$ and 12 . In the opposite end of the fulcrum piece 11 is provided an opening 13 and the portion of the piece between the opening 13 and the end is sharpened on the upper side to furnish pan supporting knife edge pivot 14.

It will be observed that the taper or in. cline $a$ formed on the eud of the beam 7 is such as to bring the fulcrums $11^{\circ}$ and 12 on line with the top surface of the berm and the pivotal edge of the pan hanging pivot 14 in the same line with the fulcrums 11 aud 12 and with the npper surface of the beam. By means of the hanger 15 a pan 16 is supported from the pivot 14. The head 3 is provided with a pair of apwardly extending arms 17, 8 which at their upper ends are turned inwardly and downwardly forming suspended ears 18. These ears are provided with openings in which the fulcrums $11^{c}$ and 12 have bearing. The beam may be put in place by slightly springing the arm 17 apart to allow the fulcrams to be put in their places.

Extending between the upper ents of the arms 17 may be provided a cross bar 19 secured on the upper ent of the arm by screiss as 30 . l3y proviling the ears 18 on the inside of the arin 17, a bearing is secured which is protected by the arm and the fulcrums extending through the aars will abut against the body of the arm 17 and prevent the beam from becoming displaced and still be substantially frictionless if the scales are used with the end of the fulcrum so abutting against the side of the arm. This construc-

Linn also dispenses with a shoulder at the side of the fulcrum 12 to limit the anount of play which It would otherwise have if the bearings for the fulcrums were provided dl-
5 reotly in the arms 17 on the head 3 .
Secured on the fulcrum plece adjacent to the fulcrum is an indicator arm 21 which extends downward on the inner slde of the arm 17 nearly to the bottom of the head 3 and
so thence turning at an angle passes through a slotted opening 22 provided in one side of the head and vibrates in unison with the beam opposite a scalo 23 provided on the lower portion of the head 3.
15 The operation of a scale is too well known to require description.
I have providod a check having a sharp point or edge 9 on which the scaie bean does not adhere to any appreciable extent, thus
20 overcoming the adhesive and cohesive forces. I am, therefore, able to provide a scale which is very sensitive to variations in weight placed in the scale pan while the bean is in its lower position. The scales may be cotirely dis25 mantled by detaching the pan hanger and removing the strap or bar 19. The beam can then be removed by springing the arins 17 apart to disengage the falcrums and withdrawing the indicator 91 from the slotted
30 openings 29. The head 3 and the check arin 5 may also be removed by loosening the nuts
4 and $x$ which secure them.
In the modified form of construction sho vn in Fig. 10, I provide in lien of the pieco 11
shown in the other figures, a piece $11^{-}$which level with the upper face of the beam by a tarn or bend 6 provided therein. This fulcrum piece is stampod by a die from a sheet 40 of metal and in turning the bend, the under slde of the pin becomes one of tho walls of the knife edge of the fulcrimand the fulcrim bearingsare casily completed by simply filing off on $a$ bevol the end of the fulcrum piece.
45 The pan hanger pivot $c$ provided in the end of the piece $11^{\circ}$ is also in line with the upper surface of the beam, as will be scen by the doted lines in the figure. As the fulerum piece contains both the fulcrums and the pan
50 hanging pivot, these points are invariable with reference to each other and the fulcrums and pivot may on that account be moro perfectly mounted on tho beam than is otherisiso practicable. The position of the pan lianger 55 pirot $c$ and the fact of its being lorought into
line with the upper surface of the beam is determined by the inclined tapered ond of the beam on whlch it is secured, as described with reference to the other figures.

What I claim as now, and desire to securo 60 by Ieetters Patent, is-

1. In a scale, the combination of a scale beain having a beveled end sloping from the pivotal point downward toward the pan lianging end, and a fulcrum piece having fulcrum projections extending to either side of the beam and a pan hanging pivot in the end of the piece the fulcrum pioce being secured on the beveled end of the beam, substantinlly as set forth.
2. The combination of a seale bean and a check arm having an opening in which tho end of the beam vibrates, an arin projecting from the lower edge of the opening below the beam and having a sharp edge on its end on which the beam rests in its lower position, substantially as set forth.
3. The combination in a scale, of a beam having fulcrum arms projecting from cither side, a head having a pair of upwardly extend- 80 Ing arms in which are providod beariligs for the beam fulcrums, one of the arms having a slotted opening adjacent to its basc, and a scale beside the opening and anindicator arm secured to the fulcrum arm between the bear- ${ }^{-} 85$ ings an l extending to and bent to pass through the slotted opening, the indicitor point vibratiog in noison with the beam in front of the scale, substantially as set forth.
4. The combination of a beam having ful- 90 crum arms extending from either side thereof, and a pair of beam supporting arms, each having an inwardly thrned perforated ear 18 in which the beam fulcrums have bearing, substantially as set forth.
5. The combination in a scales of a beam having a tapering end and a fulerum pieco formed out of a plate with sharp bend in one end of it whereby the fulcrums are brought into line with the upper surface of tho beant ico and provided with a pan hanging pivot in the opposite end of the piece, also in line with the upper surface of the bean, substnatinllyas set forth.

In witness whereof I have affixed my signa- I' 5 ture in presence of tro witnesses.
(AIMIN H. FITCH.
Witnesses:
Willian Fisher.
(i. W. Abrits.


#### Abstract

^[  ]


(Mo Model.)
C. H. FITCH.

PREBORIPTION WEIGHING SOALE.
No. 533,106.


## The Ultimate Collection

By Betty Jo Geiger Associate Editor

We all know that old soldiers just fade away, but what happens to old peddlers ... old Cutter peddlers? In John Conter's case, he raises spotted asses.

Conter spent 44 years with the Cutter company (now Miles), and during his travels collected thousands of samples of animal and human health products. Shelves line the basement of his Billings, Mt., home, displaying everything from flavors of rye and amaretto that were mixed with grain alcohol during Prohibition, to the original inoculant Cutter developed for blackleg. Each of the packages contains the original product.

Since there were no laws about truth in advertising early in the century, the claims on the package labels are hilarious. One product will claim to cure arthritis, dropsy, heart problems, etc. Conter has one box with at least 20 remedies for what was called, darkly, "men problems."

Most amazing is the first of the Cutter blackleg products. The inoculant came in a small packet the size of a postage stamp. One package contained ten doses. A small crucible was provided, but the customer had to supply his own string.

First, the inoculant was dissolved in a container of water. Then, ten inches of string were placed in the container to absorb the liquid. A darning needle was used to pull the string through the animal's hide, and an inch of the string was cut off and left in the animal. Inoculation by the inch.

## Exciting Life

Conter - fit, trim and pinkcheeked - looks 20 years younger than the 80 years old he will be next year. A native of Iowa, he took $\$ 150$ and went off to the University of Minnesota to become a veterinarian because he liked animals. As it turned


John Conter shows off the museum in his basement.
out, the University of Minnesota did not have a veterinary school and he ended up taking care of $1,800-\mathrm{lb}$. Belgian horses for his keep.

After finishing school, Conter became a sheep herder. He lists W.D. Farr as one of his favorite bosses. Conter had decided, however, that he wanted to be a salesman. When he saw in a cowboy magazine that the Cutter family was looking for people, he applied. He was hired ... to take care of their 600 -head horse herd, which they were using as test animals to develop a human sleeping sickness vaccine.

Conter and his wife Claire were married just before he left for World War II. Claire worked for Cutter while he was gone. He was sent to India for the first year to train with 15,000 Chinese, and was then sent to North Burma. Conter, one vet tech, two doctors, one dentist and 15 corpsmen were the backup team for 3,000 Chinese. Conter was in charge of the care of 25 mules. The contingent's assignment was to push the Japanese out of the country so the Ledo Road could be built.
"The road was 550 miles long the distance from Denver to Billings and was terrible," Conter recalled. "We were so short on officers, two of
us were promoted from private to second lieutenant. They gave us $\$ 150$ to buy uniforms, but there wasn't any place to buy them so we spent the money on booze. We each bought 24 bottles of gin.
"After that experience, two things I never wanted to do again were eat rice and go on picnics."

After the war, Conter became a salesman for Cutter. His territory ran from Washington state to Wyoming

Conter has a little bit of everything in his collection.



The very first blackleg inoculation kit... product by the inch.


The tip of this early-day syringe is as big as the end of my little finger. The tip of a knife was usually used to puncture the hide, and then the needle was inserted.


and North Dakota. On each three-month swing, he and Claire would make the rounds of hospitals, drug stores and feed stores. Basically, the only product they had to start with was sulfa.
"I will never forget," Conter said. "The first year our gross sales were $\$ 39,000$. The company was pleased and we all made money. They gave me a $\$ 10$ raise - all the way to $\$ 160$ a month. The Cutter family was a delight to work for."

## Spotted Asses

In 1983, Conter retired with 44 years under his belt. Through a good friend, Dave Parker, founder of Parker Livestock, he and Claire started raising spotted asses.

Versatile creatures, the asses are used for packing, sheep protection, halter breaking of calves and, as the brochure says, for foal companionship, help with handicapped children and baby-sitting. The donkeys, of which there are only about 700, come in three sizes: miniature, standard and mammoth. Some of the animals sell for several thousand dollars.

Until recently, Conter ran the American Council of Spotted Asses. Once, they were a special feature on the "Today Show." They do part of their advertising on sheep wagons along the road, near Pompeys Pillar outside of Billings.
"I used to have 800 sheep and one sheep wagon," Conter explained. "Now we have eight wagons and two old ewes. Something got out of hand."

The Conters also use the wagons as camp units for their three grown children and grandchildren.

If you should stop in Billings to see the infamous Conter museum, or the spotted asses, you can rest assured that John Conter will pour you a drink and toast you with the SAP (Spotted Ass Promoter) Club Toast:

May your friends never leave you, May your spurs never rust.
May your spotted ass never stumble,
May your cinch never bust.
May your boots never pinch,
May your crops never fail.
May you always have plenty to eat and drink, May you never go to jail. $\mathbb{T}$

